

26th June 2014

## **PERSONAL TOUCH APPOINTS MAGELLAN TO MORTGAGE PANEL**

Personal Touch is delighted to announce the appointment of Magellan Home Loans to its mortgage panel.

Magellan Homeloans offers the opportunity for customers who have experienced a one-off life event, leading to an adverse credit history to obtain mortgage finance. Reasons for this could include: an adverse credit history such as mortgage arrears, CCJs, bankruptcy, IVA, debt relief order, debt management plan, or defaults.

Neil Hoare, head of commercial relationships, comments:

“We are always looking to work with lenders who have the right consumer outcome at the heart of their borrowing model. With Magellan we have seen their proposition develop over the past year both in terms of pricing and service to a point where they can really help a sector of the market that isn’t supported by the High Street.

“By appointing Magellan to our panel, our network members will now have access to a credit repair lender willing to look at customers who perhaps fell on hard times but have got their life back on track.”

Jon Sturgess, head of sales at Magellan Homeloans, said:

“We’re delighted to be working with the team at Personal Touch to provide their members with an effective and competitively priced credit repair solution. We guarantee they’ll receive a fast and professional service and they can rest-assured that every case will be individually assessed by a skilled underwriter.”

**ENDS**

**For further information, please contact:**

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**Notes To Editors**

About Personal Touch Financial Services

Personal Touch Financial Services is a privately-owned professional adviser network. Established in 1994, the Company is authorised and regulated by the Financial Conduct Authority (FCA). Personal Touch Financial Services provides business, technical and regulatory support to a community of highly-qualified member firms, with a focus on the mortgage and protection sector.

Personal Touch is committed to running a consumer-focused organisation with professional standards and service quality at the core of this. In its investment and pensions operation, Personal Touch operates a broad-based, restricted advice proposition with professionally qualified advisers supported by dedicated bespoke technology, compliance and business development resources.

2014 is the 20<sup>th</sup> anniversary of the network which is now established as one of the leading mortgage distributors in the UK marketplace.